



# Teams that Talk™

## Coaching for Teams

### BUILDING RELATIONSHIPS ... ... THAT LEAD TO RESULTS



Leadership in today's world is less about the power of one, and more about the collective wisdom of many. Strong, meaningful relationships are the hallmark of high-performing teams.

#### Our Approach Delivers:

- Mutual trust
- Retention of key talent
- Bottom-line results
- Open, honest dialogue
- Peer accountability
- Vision and values alignment

*“The average team is running at only about 10% of their potential productivity.” — Adria Trowhill*

*"A simple means to support and develop relationships is to create time to think together as staff. Time to think together has disappeared in most organizations. This loss has devastated relationships and led to increasing distrust and disengagement. Yet when a regular forum exists where staff can share their work challenges, everything improves. People learn from each other, find support, create solutions, and gradually discover new capabilities from this web of trusting relationships." - Margaret Wheatley*

Contact us about coaching your team ▶▶▶



Gifted Leaders, LLC  
[www.teamsthattalk.com](http://www.teamsthattalk.com)

Jeff Thoren, DVM, ACC  
480.710.4347

[jeff@giftedleaders.com](mailto:jeff@giftedleaders.com)

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## Coaching for Teams

### *We Will Help Your Team Achieve Its Maximum Potential*

Our **Teams that Talk™ Coaching for Teams** approach creates high levels of participation, cooperation, and collaboration. Proven outcomes include:

- Achievement of bottom-line financial results
- Mutual trust and effective work relationships
- Retention of key talent
- Open and honest communication
- Authentic, respectful dialogue where every team member is heard
- Appreciation of the unique strengths and perspectives of each person
- Willingness to confront difficult conversations and resolve conflict
- Clear goals and priorities
- Creative problem solving
- Team behaviors that align with shared vision and values



### *How Team Coaching Works*

There's a difference between teams that talk at each other and teams that talk with each other! We will help you strengthen relationships by facilitating meaningful team dialogue. You can expect:

- Face-to-face interaction
- Relationship building
- Peer accountability
- Individual as well as collective self discovery and learning
- The focus and motivation necessary for successful behavioral change



### *What Others Are Saying*

Many business professionals are finding team coaching to be a valuable investment. We invite you to contact the following client references:

- Rick Duckworth - Senior VP Operations and President - Fresenius Medical Care - 720.941.9777
- Debra Pendergast, MSN, RN, CNAA - Chair, Division of Nursing Services - Mayo Clinic Hospital - 480.342.2510

***"Team coaching has been a critical component of leadership development in our company."***

- Rick Duckworth, Senior Vice President Operations and President, West Business Unit, Fresenius Medical Care

***"I can wholeheartedly endorse this team as they coach other teams to build relationships that lead to outstanding results."*** - Adria Trowhill, Posi-TRAK Coaching & Consulting, 2008 Canadian Coach of the Year

### *Contact Us about Coaching Your Team*

**Teams that Talk™ Coaching for Teams** is a proven approach to building relationships that lead to results. Contact:

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